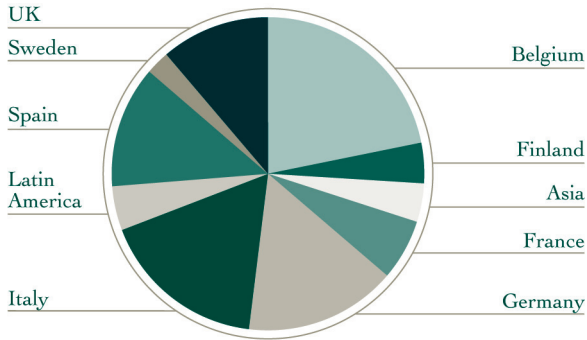


# LOMBARD INTERNATIONAL ASSURANCE S.A.

## Our business

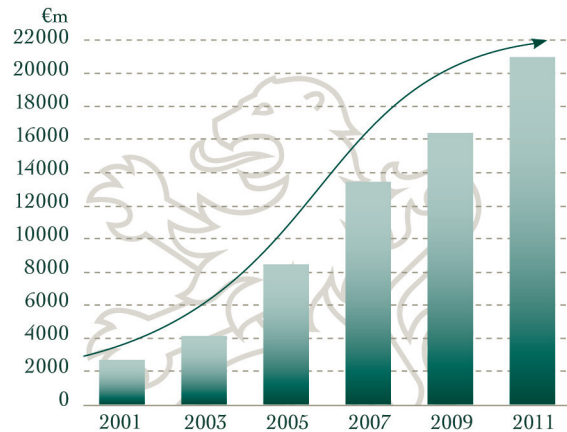
### Funds under management 2011

Geographic distribution



### Funds under management

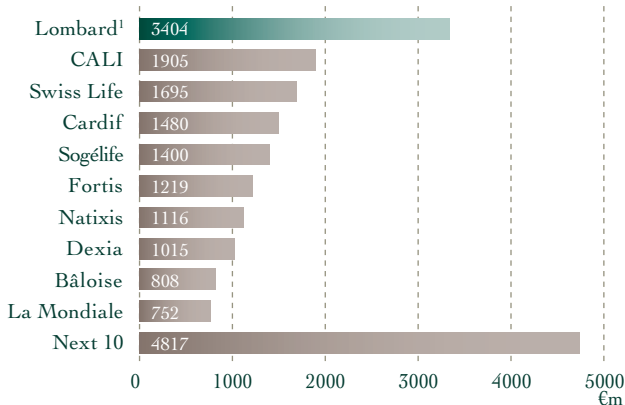
Continuous growth over 10 years



### Market leader since 1999

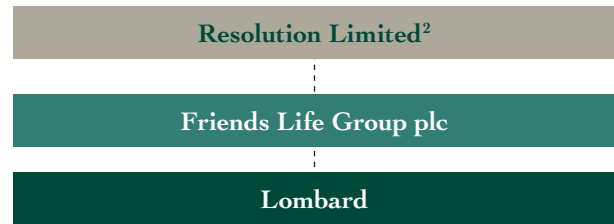
New premium income 2010

(Source: ACA)



<sup>1</sup> Lombard International Assurance only; does not include LIPCC.

### Shareholder



<sup>2</sup> Resolution is a FTSE 100 listed company, traded on the London Stock Exchange.

### Ratings

#### Friends Life Limited

Standard & Poor's:	A- (28/10/11)
Moody's:	A3 (05/12/11)
Fitch:	A+ (08/02/12)

## Chairman

**Norbert Becker** *Chairman*

## Senior Management Committee<sup>3</sup>

**Matt Moran** *Executive Director, CEO*

**Ian Berry** *Executive Director, Operations*

**Robert Deed** *Executive Director, General Counsel*

**Guillaume Bouffard** *Executive Director, CFO*

**Jurgen Vanhoenacker** *Executive Director, Sales*

**Paul Taylor** *Executive Director, Strategic Marketing*

**Claude Marx** *Executive Director, CRO*

**Patrick Mina** *Director, Client Services & Policy Administration*

**Claudio Colombo** *Regional Sales Director  
(France, Italy & Spain)*

**Stephen Atkinson** *Regional Sales Director  
(UK, Nordic, Asia & International)*

<sup>3</sup> As at 27 March 2012.

LOMBARD  
INTERNATIONAL  
ASSURANCE S.A.

Société Anonyme

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Member of the Friends Life group